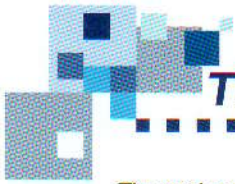newTECH 创建科技 technology

Your Indispensable

IT Solutions
Partner

THE COMPANY

The rapid evolution of technologies has catalyzed the emergence of a new global business environment. At Newtech, we are at the leading edge of the transition, assisting customers to implement their re-defined business tasks.

Newtech provides true one-stop-shop critical environment and e-Business infrastructure solutions from consultant service, design, implementation, project and system management through to support service for:

> **Datacom Solutions**

> **Enterprise Solutions**

> **e-Business Applications**

> **Infrastructure for Critical Environments:**
  Clean Room, Data Centre, Switching Centre,
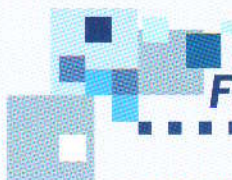 **Network Control Centre**

Established in 1992, Newtech Group has built a business network throughout Hong Kong, major cities of China: Beijing, Shanghai, Guangzhou, Chengdu, Shenzhen, Hefei, Dongguan; Singapore and Sydney which enables us to offer extensive regional coverage and support to customers in Asia Pacific. Our team is experienced, professional and dynamic. We are committed to provide service to you that exceed your satisfaction.
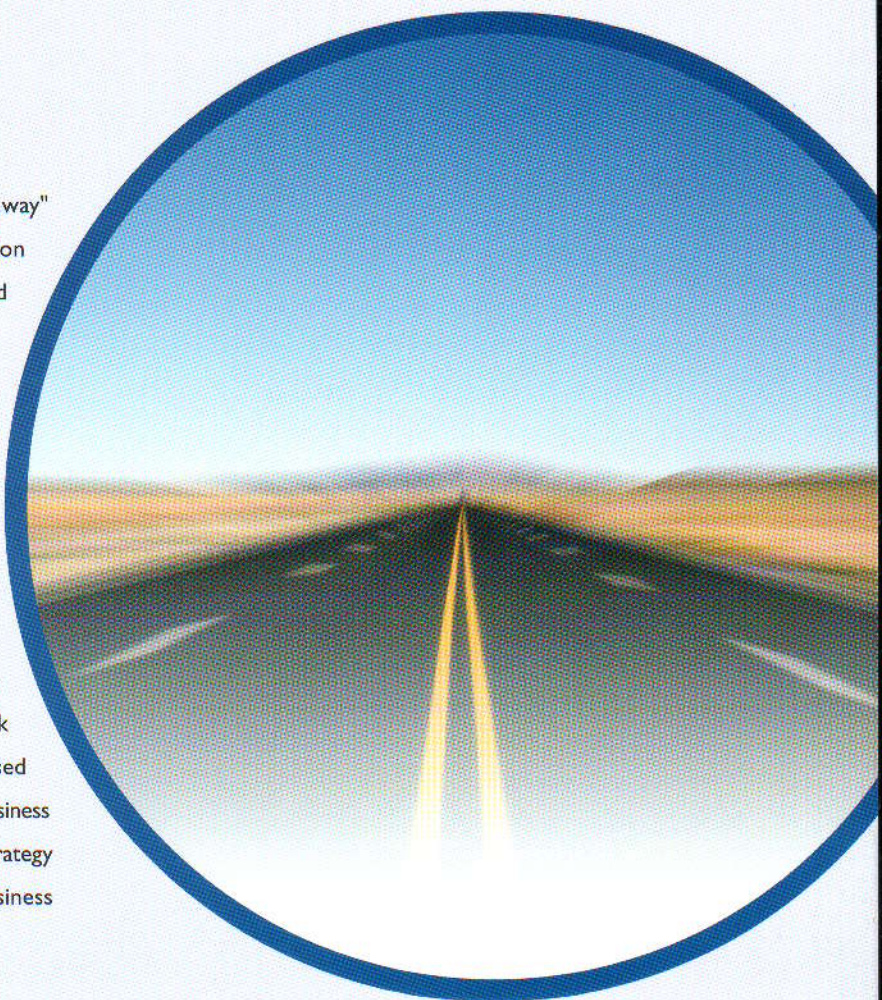
OUR MISSION

Newtech works with customers to capitalize on the electronics based global economy, turning information technology into business advantages.
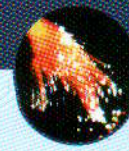
FOREWORD

Words like "IT revolution", "information superhighway" signals the technological new century. Information technology allows people to be integrated, around the world and across businesses.

With the growth of the Internet and e-business, more and more businesses are becoming much more IT-aware than they were in the past, and IT outsourcing is an emerging trend. Acknowledging this new current, Newtech Advance IT Limited has committed itself to expand to a high-tech power, introducing the 'e-Basic Strategy'. At the same time, we have developed a parallel IT Strategy with the aim to work with customers to capitalize on the electronics based global economy, turning information technology into business advantages. The facilities playing a major role in our strategy are the Systems Integration, IT Out-tasking and Business Solutions.

As a total solution company, Newtech focus is to develop everyday solutions to everyday matters in the digital world. Our goal is to work in partnership with our customers and suppliers to create solutions.

Over a decade ago Newtech began introducing data centre infrastructure to sophisticated industry. In the new century, we hope all the Internet users all over the country, as reliant on the network as most of us are on our telephones.

PRODUCTS & SERVICES

Systems Integration

In today's ever-changing environment, the need for a reliable, scalable and available IT infrastructure has never been more critical to your business success. Newtech begin with analyzing your business needs and designing a solution to match the requirement from the technology available.
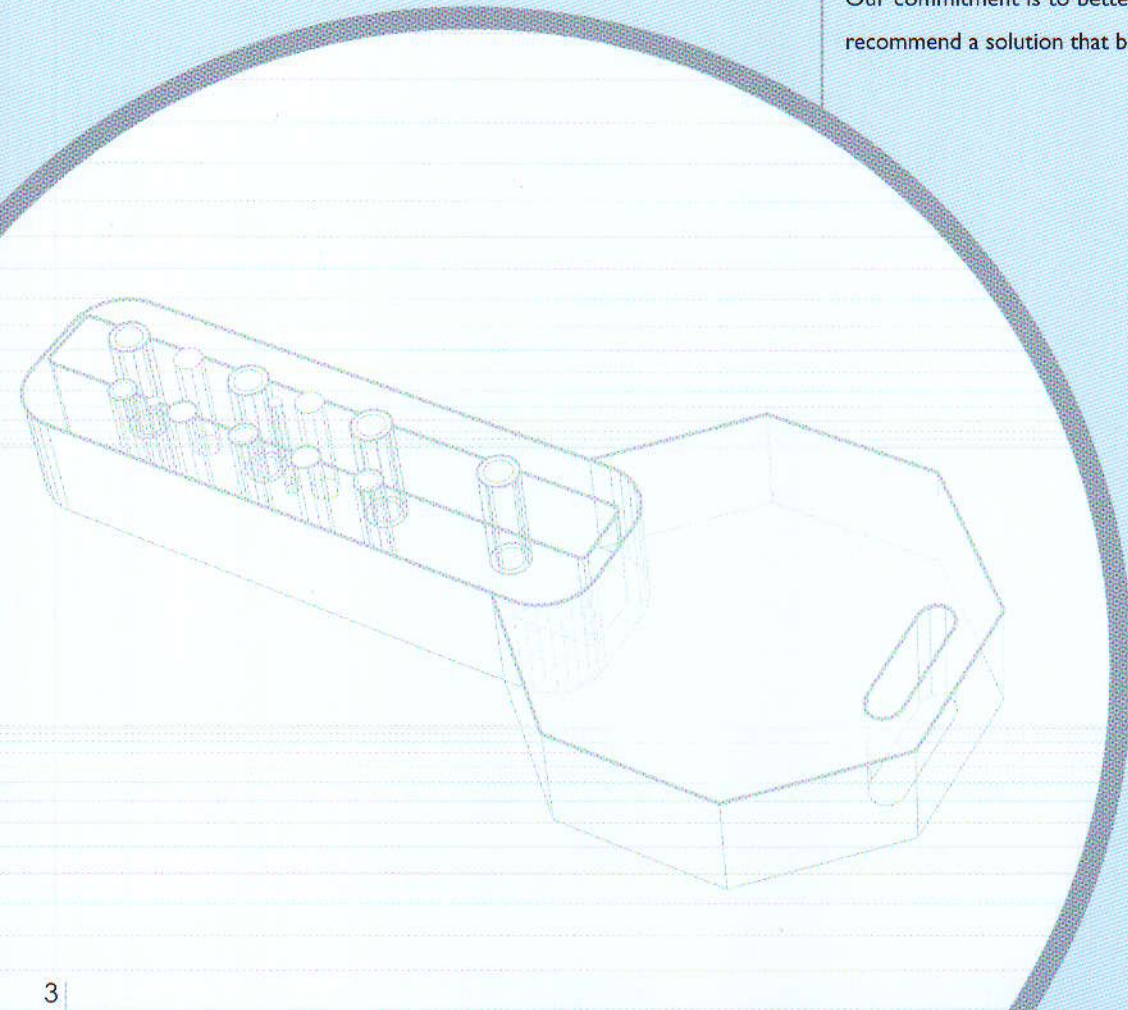
Our comprehensive set of services ranging from
> Platforms integration
> Networking
> Structured cabling
> Information security
> Keyboard, video monitor, mouse (KVM) management
> ...

Can help you optimize your IT investments, improve performance, achieve availability objectives and avoid costly problems. Newtech offers end-to-end expertise, life-cycle methodologies, and solutions to help you plan, deploy, optimize and manage your complex, multi-vendor IT infrastructure.

Our technical expertise provide comprehensive hardware and software support services; hardware and software planning, design, installation, relocation and migration services.

Our commitment is to better serve our customer and to recommend a solution that best fits their needs.

Business Solutions

Enterprise Management Solution

In the highly competitive environment of e-business, minimizing costs and maximizing efficiency is paramount to success. Newtech provides powerful, feature rich and easy to use Enterprise Management Solution as requirements arise.

Applications and solutions range from Enterprise Resources Planning (ERP), Customer Relationship Management (CRM), Human Resources Management (HRM) to Asset Management Solution.

Portal Development & Management Solution

Today's customers and employees demand easier interactions, even when they are becoming harder to reach. More and more business requires nonstop accessibility through numerous touchpoints, including mobile devices, call centers and websites. Newtech brings together everything critical for improved B2B, B2C, and B2E relationships.

Web portals are quickly becoming a popular means of integrating and consolidating information, especially as it allows specific information to be made available to clients, partners and employees, all from a single point of access. The power and speed of Internet portals can provide fast and easy access to tools and information. Our service provides ready-to-go portal solutions as well as to manage the enterprise information portal to makes publishing and searching information easier and faster. This will help you succeed at all your e-business challenges.

Business Process Management Solution

Newtech leverages its experience in integrating Web-based solutions to help customers to rapidly transform their existing manual operations into the electronic environment. BPM focuses on efficient and cost effective processing of paper documents. BPM business includes (1) direct product sales, (2) outsourced services, or (3) a combination of direct product sales and outsourced services. The aim is to deliver the best possible solution to customer.

BPM will entail the use of document image process, incorporating the use of:
> Workflow management
> Imaging solution
> Document management solution

e-Payment Solution

Newtech provides solution to structure electronic means through the use of wireless and Internet technology for handling payment and related activities on an open, industry-standard architecture. It provides a full range of features and functionality for B2B, B2C, and e-marketplace environments.

Consulting

Newtech provides business consultancy services to commercial, industrial and government organizations. Our aim is to help these organizations improve their operation efficiency, enhance competitiveness, increase profitability, foster organization growth and develop the capabilities and potentials of their people. Our services include:
> Business process improvement / Re-engineering
> e-Business strategy
> Portal development

We will work with customer to develop and deliver the capabilities, focus on business results and provide a total solution.

IT Out-tasking

It comes as no surprise that organizations across the board use IT Out-tasking to improve focus, streamline daily operation and lower overhead costs. In fact, more companies are advancing beyond out-tasking as a tactical device and view out-tasking as a long-term strategic business tool.

Today's senior executives must identify the total cost of supporting the distributed computing environment. Determining total cost means understanding both direct (hardware and software) and indirect (end-user support) costs. It is the end-user costs that represent the largest portion of computing costs, and are difficult to quantify because the majority of them are hidden and outside of the IT budget.
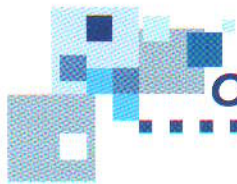
With Newtech IT Out-tasking services, you can free up in-house resources and focus on your core business without making the full investment required for a best practices systems model. Meanwhile, we allow our customers to stay in control of technology. End-user work together more effectively, apply their time and resources more productively and enjoy the satisfaction of doing their jobs rather than handling system problems.

Key components of Newtech IT Out-tasking Services are

- **Helpdesk:** provides a single-point-of-contact for end users to report their desktop related problems or requests. All calls received by the Helpdesk support specialists will be logged and tracked until problems are resolved.

- **On-site Support:** hardware or software problem or request that requires on-site assistance will be escalated to the On-site engineer to perform simple problem determination and resolution.

- **Install/Rollout:** includes receiving, installing and connecting the systems at user locations; performing functional tests, disconnecting and removing of old equipment.

- **Move/Add/Change:** includes scheduling and performing the move, add and change (MAC) activities at end user locations.

- **Asset Management:** to track the definition, status, location, ownership of the hardware and software.

- **Service level objectives:** customized service level objectives including measurements for responsiveness, maintenance, coverage and availability to ensure services meet established performance criteria.

- **Critical skills:** a full range of skills is available for deployment at the right time and place to meet end-user requirements.

4

OUR PARTNERS

[a] ACME Solutions LTD **ASIASOFT** **Brand-Rex** **Canon**

DataMirror **ENTERASYS NETWORKS** **extreme networks**

IBM **NETSCREEN Scalable Security Solutions** **ROSE ELECTRONICS** **ScanFile Document Management System**

NEWTECH CLIENTS

IBM **Thai Farmers Bank** **winterthur** **REUTERS** **SOFT BANK Asia Infrastructure Fund**

香港賽馬會 The Hong Kong Jockey Club **BEA 東亞銀行** **equant** **Morgan Stanley** **ING BARINGS**

BANK OF CHINA **Talbots** **DIGISTREE** **Singapore Telecom** **CREDIT SUISSE FIRST BOSTON** **HONGKONG FUTURES**

中国电信 **AIA AMERICAN INTERNATIONAL ASSURANCE** **PCCW 電訊盈科** **KCR 九廣鐵路** **StarHub** 中国移动通信 **CHINA MOBILE** **SFC 證監會**

CATHAY PACIFIC **Goldman Sachs** **SchlumbergerSema** **UUNET An MCI WorldCom Company** 廈門軟件園 **XIAMEN SOFTWARE PARK** **stt.com Hong Kong**

HKNET **GreatWall** **广东发展银行 GUANGDONG DEVELOPMENT BANK** **diyixian.com 第一線** **iXTech** **Bank** **TRADELINK**

KAZ 機電工程署 **EMSD** 神州数码 **Digital China** **EPSON** **NTT Communications** **CNC 中国网通**

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**Newtech provides one-stop-shop
e-Business infrastructure solutions for**

> Datacom Solutions
> Enterprise Solutions
> e-Business Applications
> Infrastructure for Critical Environments: Clean Room,
  Data Centre, Switching Centre, Network Control Centre

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